

EXPLORE • CONNECT • PROFIT



The guide is available online at <http://delhispecial.entryindia.com> and in printed form at several locations in Delhi and in the USA.



Connecting Businesses
with Opportunities



DOING
BUSINESS
IN
INDIA

Doing Business in India

This guide addresses practical aspects of doing business in India. It is targeted at US businesses in general and NRIs in USA in particular.

Essential resources and useful contact numbers are provided for :

- o Business Strategy and Planning including opportunities, industry events and business consultants
- o Business execution including setting up a company, using a Business Center as a Virtual Office or a place to meet with clients, Access to Capital, Getting Insurance etc
- o Finding Qualified Professional Service Providers like lawyers, accountants, financial advisors, etc
- o Landing Financial Support from government, angel investors, and venture capitalists
- o Networking effectively with Business and Industry specific associations for business leads and other business enhancing activities

The guide is continuously up-to-dated on-line and three times a year in print form.

www.entryindia.com

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BUSINESS STRATEGY AND PLANNING

Some of the things you need to know for planning your India Business initiative are:

- Business environment including trade statistics, industry specific requirements, policies and incentives, taxes and business structure options
- Specific opportunities,
- Finding right business consultants, service providers and partners.

To accomplish this, the following resources are highly recommended by Entry India.



This portal is one stop shop for varied trade information and services on India serving overseas importers and Indian exporters. The portal provides

access to reliable information on Product profiles, Supplier profiles from India, Country profiles of major trade destinations, Global Importer's directory, Overseas Market Situation, Trade Fairs & Exhibitions, Market Surveys (Product-wise), Trade and Investment policy, Trade Statistics, Tariff and Taxes, etc.

INFORMATION RESOURCES

The following resources will serve as the starting point in planning your business venture in India.

Reports

- Doing Business [in India] 2009 by World Bank Group available at doingbusiness.org/Documents/CountryProfiles/IND.pdf
- India Commercial Guide by US Department of Commerce available at buyusa.gov/india/en/ccg.html
- Doing Business in India by Ernst & Young available at [ey.com/Global/assets.nsf/India/Doing_business_in_India_07/\\$file/DBI_07.pdf](http://ey.com/Global/assets.nsf/India/Doing_business_in_India_07/$file/DBI_07.pdf)
- Perspective 2020 by McKinsey & NASSCOM is available at mckinsey.com

Portals

- tradeportalofindia.com
India Trade Promotion Organization

- ibmi.jp

India Japan Business Navigator

This portal is an excellent resource center giving access to over 200 free reports on India. These reports are categorized under Industry, Consumer Market, Demography, Growth, Marketing, Trade, Investment, Finances, Infrastructure, Education and Governance.

- business.gov.in

Government of India

This portal provides extensive information on how to Start, Grow and Operate a Business in India, including

Procedures for Naming and Registration of a Business
List of offices of Registrar of Companies
Registration Forms
Apply for TAN Card and File Income Tax
Business Opportunities for Overseas Indians and the sectors

prohibited for them
Investment Opportunities and Incentives

- export.gov/india

US Department of Commerce

Here you can find

Industry specific reports on India, background notes on its Land, People, Political Conditions, Economy, and Foreign Relations

US Government resources in India for Sales And Marketing, Trade Finance, Economic Development, Data and Statistics

India Trade Events and Leads

- doingbusiness.org

World Bank Group

The portal provides information for India under the titles like Starting a Business, Dealing with Construction Permits, Employing Workers, Registering Property, Getting Credit, Protecting Investors, Paying Taxes, Trading across Borders, Enforcing Contracts, Closing a Business, Law Library with Business Laws and Regulations.

- ibef.org

India Brand Equity Foundation (IBEF)

This portal provides updated, accurate and comprehensive information (reports and presentations) on the Indian economy, states and sectors. IBEF regularly tracks government announcements in policy, foreign investment, macroeconomic indicators and business trends.

- exim.indiamart.com

India Mart

The portal provides an excellent guide to Policies, Acts and Regulations on Export, Import & Trade in India. Its Trade resources including Business Directory are also noteworthy.

Websites

- dipp.gov.in

Ministry of Commerce and Industry

This site provides information on

Entry Strategies and Options for foreign companies, Incorporation of new company, Approval and



Clearances required for new projects

Policies and procedures for Foreign Direct Investment (FDI), setting up Special Economic Zones (SEZs), investment by NRIs Overseas Corporate Bodies, Foreign Technology Agreements, Industrial Policy

Intellectual Property Rights and MoUs On IPRs: Patents, Designs, Trademarks

Schemes, Incentives and Investment Guidance and Facilitation

- sezindia.nic.in

Ministry of Commerce & Industry

This site provides a wealth of information for companies interested in setting up business units in SEZs. Here you can find contact details, benefits, list of approved and functional SEZs in India, application for setting up SEZs and more.

- india.gov.in/sector.php

Government of India

This site highlights sector specific key features, such as

- General overview of each Sector
- Trends & Policies related to them
- Ministries, Departments and Authorities concerned
- Major Programs and Incentives

- msme.gov.in

Ministry of Micro, Small & Medium Enterprises

The site contains various key provisions relating to MSMEs in India.

- imsme.org

Confederation of Indian Industry and NSIC

The site is one-stop online platform that nurtures communities of MSMEs to, connect, know, ask and find solutions to their business problems and showcase their products and services on a Business to Business Marketplace.

- indiaibusiness.nic.in

Ministry of External Affairs

The site provides Industry and Service sector specific Overview, Policies, and Regulatory Framework

- investmentcommission.in

Investment Commission by Ministry of Finance

On this site you can find

- Sector specific FDI Caps and Entry Routes
- Entry Options for foreign companies
- Industrial Policy
- Key Acts and important Laws Governing foreign Investment

- worldbank.org/in

World Bank

The site provides overview of India, Country Assistance Strategy, Lending Programs, Projects and Activities in Indian States, News and Events,



Publications and Reports.

- oifc.in

Overseas Indian Facilitation Centre

This site is specifically dedicated to

NRIs. Here you can find reports, policies and articles providing details on

Incentives and concessions for NRIs

NRI investments in India: policies & procedures, entry options and special economic zones

Philanthropy

- copyright.gov.in

Indian Ministry of Human Resource

- dgft.delhi.nic.in

Ministry of Commerce and Industry

This site provides policies and procedures for foreign trade in India.

- fai.co.in

Franchise Association of India

FAI is the principle trade association of India and it the member of the World Franchise Council. In this site you can ask queries, find a franchise and get a list of franchises in India



Development

This site provides the information regarding Copyright Enforcement, Copyright Act and Rules in India, Copyright Registration Forms and Nodal Agencies/ Cells to look after Copyright related offences.

- patentoffice.nic.in

Indian Ministry of Commerce and Industry

This site provides information on filing patents, trademarks and designs in India, forms to fill, name of trademark agents and much more.

Business News and Articles

Newspapers

- samachar.com, lists top newspapers of India
- economictimes.indiatimes.com, Economic Times, Indiatimes Group
- livemint.com, HT Media Group
- financialexpress.com, Financial Express
- thehindubusinessline.com, Hindu Business
- business-standard.com/india, Business Standard
- ibef.org/news.aspx, India Brand Equity Foundation
- ddinews.gov.in/Business, Government of India

Magazines

- businessworld.in, Business World
- businesstoday.intoday.in, Business Today
- indiabusinessweek.com, India Business Week

Blogs, Stories and Forums

- blog.doingbusiness.org/about.html
World Bank Group
The Doing Business Blog shares some of the experiences and insights

on range of hot and relevant issues with SME members.

- trak.in

Arun Prabhudesai

It is a good blog for entrepreneurs and startups and to learn about the new business trends in India.

- tradeindia.com/communities

Trade India Forums

The site hosts multiple forums



of the World Bank Group's 'Doing Business' team and its local partners.

- bx.businessweek.com
Business Week: Business Exchange
The site collaboratively aggregates content from the entire web and connects with other business focused users around these topics. Here you can find the most active stories, blogs, news and references.

- blog.nasscom.in/emerge
NASSCOM
The BLOG aims at building an online SME community and shares opinions

covering 100s of topics including but not limited to trade policies in India, product development and manufacturing, legal and regulatory issues in India.

SPECIFIC BUSINESS OPPORTUNITIES

Tenders

- tenders.gov.in

Indian Government Tenders Information System

This site is the central source for government and public sector procurement / tenders / notifications issued by the central and state governments and other public bodies

across India for goods, services and works.

- tenders.indiatimes.com

Indiatimes Group

It is India's premier tender portal and the largest repository of domestic tenders.

- tradeportalofindia.com/businessopportunities

India Trade Promotion Organization

This portal provides access to business opportunities like Tenders of Indian Government bodies & international tenders.

- tendernews.com

This site compiles all the Government Public Sector and Press tenders information in an easily searchable online database

franchising solution company. It is vertically integrated and covers all aspects such as education and events, licensing and consulting. It helps investors in identifying and assessing the opportunity, selecting the right franchise and setting up the business.

Projects

niir.org

NIIR Project Consultancy Services

This site offers integrated technical consultancy services including: New Project Identification, Project Feasibility and Market Study. It provides General, Technical and Commercial Counseling for setting up new industrial projects. It has published books, directories, databases and detailed project reports on various industries and profit making businesses.

BUSINESS EVENTS

Participating in business events is an excellent way to identify potential opportunities, meet the experts, showcase your products and services, network and connect with potential partners/ buyers/ suppliers.

The following links will help locate events happening in India and delegations visiting India

- ficci.com/events/events.htm
Federation of Indian Chambers of Commerce and Industry
- cii.in/events_home.php
Confederation of Indian Industry
- assochem.org/events
The Associated Chambers of Commerce and Industry of India
- tradeportalofindia.com/calendar
India Trade Promotion Organization



Franchising

franchiseindia.com

Franchise India Holdings Limited (FIHL)

This site lists 100s of franchising projects in India. FIHL is a premier

- uschamber.com/usibc/events/upcoming
United States India Business Council (USIBC)
- biztradeshows.com/india/newdelhi
- tradeindia.com/TradeShows
Trade India, a B2B marketplace
- export.gov/eac/trade_events.asp
A US Government website that provides an online searchable tool to find events by country, industry, event type and dates.

Yearly Scheduled Events

- pbdindia.org
Pravasi Bharatiya Divas
PBD is organized by Ministry of Overseas Indian Affairs every year in India from January 7 to 9th. Focused at NRIs, this event is inaugurated by the Prime Minister of India and aims at bringing NRIs closer to opportunities in India.
- vibrantgujarat.com
Vibrant Gujarat
State Government of Gujarat
This event is organized by the State Government of Gujarat every year in the 2nd week of January. The event focuses on business opportunities in the state of Gujarat.
- iitfonweb.com
India International Trade Fair (IITF)
IITF is organized every year at Pragati Maidan in New Delhi from November 14 to 27. This is the largest trade show in Asia showcasing products from all the sectors in India. Over 30 countries participate in this event every year.

BUSINESS AND TRADE CONSULTANTS

Entry India partners are highly qualified and experienced professionals that can help you refine and implement your India initiatives.

- Business: Mr. Ajit Bansal
+91-98104-34727
ajit.bansal@gmail.com
- Trade: Sheilza Bhatia
+91-98100-44240
sheilzam@yahoo.com
- Trade: Anuj Bhatia
+98102-25696
anujbhatia@chelseamills.com
- SEZ: Hitender Mehta
+91-98115-10775
hitender@vaishlaw.com



BUSINESS EXECUTION

Entry India recommends the following resources for business execution activities.

- o Check company name
- o Get the contact details for RoC, facilitation centers and certifying filing centers for company registration across India
- o Check status of your company formation

BUSINESS SET UP

Company/ LLP Name and Registration

Information Sites

- doingbusiness.org/ExploreTopics/StartingBusiness/India-Delhi.aspx

Register Your Company, Society and NGO



World Bank Group

The site shows cost and procedures for forming a private limited company in Delhi.

- mca.gov.in
Ministry of Corporate Affairs (MCA)
'A' Wing, Shastri Bhawan,
Rajendra Prasad Road, Delhi - 110 001
+91-11-2338-4158 / 4660 /4659
oandm.dca@sb.nic.in

On the MCA portal, you can

- o Calculate the cost of forming your company
- o eFile documents for your company's registration
- o Register investor complaint

• ROC - Registrar of Companies Offices

For the States of Delhi and Haryana:
+91-11-2623-5703 / 04, 4th Floor,
IFCI Tower, 61 Nehru Place,
Delhi - 110019

The same Registrars are made liable for formation of Limited Liability Partnerships (LLP).

• Facilitation Centers by Ministry of Corporate Affairs

At these centers you can convert your physical documents into electronic copies and e-file them. The services at these centers are free.

Delhi: +91-11-6450-6000,

+91-11-6456-2790 / 93, 1st Floor,
No. 21, (Plot No. 5, Block No.
134),
Naurang House,
Kasturba Gandhi Marg,
Delhi – 110001

Gurgaon: +91-124-652-1307
304, 3rd Floor, Udyog Minar,
Vanija Kunj, Udyog Vihar,
Phase V, NH-8, Gurgaon- 122015

Noida: +91-120-652-2471
NEPZ, Noida-Dadri Road,
Phase-II, Gauthambudh Nagar,
Noida-201305

kaurneshmittal@yahoo.com;
ncmittalindco.net

o M/s. Anil Sushil & Company:
+91-11-2337-1637 / 1937,
+91-98110-81848;
info@ca4india.com

o M/s. Sudhir Agarwal & Associates:
+91-11-2248-1097 / 1897,
+91-98110-21049
sudhiricai@yahoo.com

o M/s. Prakash K Prakash:
+91-11-2338-8753/ 2207,
+91-98110-31841

3712, 9811040004
vinodjain@inmacsindia.com

o M/s. S.C. Garg & Associates:
+91-11-2581-5548, +91-98102-82061
sc_garg@sify.com

o M/s. Chaturvedi & Partners:
+91-11-2643-2388,
+91-11-2646-3013
chaturvedipartners@airtelbroadband.in

- **Registration of Society and NGO**
+91-11-2215-7021
419, Udyog Sadan, FIE,
Patparganj Industrial Area,
Delhi – 110092

Setting up Business Office in Delhi NCR

Preferred locations for an office in
Delhi region

- Delhi: Connaught Place, Nehru
Place, Bhikaji Cama Place, ITO
- Gurgaon: Cyber City, Global

Portals to find office spaces to rent or buy

- classifieds.sulekha.com
- magicbricks.com by Times Group
- 99acres.com by naukri.com Group
Company

Business Centers and Virtual Offices

With plug-&-play kind of capability, the
following business centers provide you
with necessary infrastructure for the
smooth operations of your business.
Many of these business centers provide
virtual-office space, which gives you
business address, telephone number and
managed mail services.

- Paharpur Business Centre
pbcnet.com; mktg@pbcnet.com
Delhi, Nehru Place:
+91-11-2620-7171
- Regus Business Center
offices.regus.co.in
Delhi, Saket - +91-11-4051-4051
Delhi, Jasola - +91-11-4060-1234
Delhi, Nehru Place -
+91-11-4223-5223
Gurgaon, Gold Course Road:
+91-124-435-4000
Gurgaon, DLF City Phase II:
+91-124-469-6969
Gurgaon, Mehrauli-Gurgaon
Road: +91-124-471-2000
For India-wide locations: 1-800-
209-4949 (from within India)
- DSIIIDC Business Centre
dsiidc.org/dsidc/index.truesoft?fid=bu
siness
Delhi, Baba Kharak Singh Marg:
+91-11-23362895 / 5233

• Certified Filing Centers

Certified by Ministry of Corporate
Affairs, these centers are set-up by
professionals and professional
institutes, where your physical
documents will be converted into
electronic copies by the customer
service agents and e-filed. Services at
these centers are not free.

o M/s. S.C. Varma & Company:
+91-11-25715983, +91-11-2573-5983,
+91-98100-77049
khanna@scvandco.com

o M/s. Susheel K. Gupta & Company:
+91-11-3295-5470, +91-98110-04443
susheelgupta@hotmail.com

o M/s. N.C. Mittal & Company:
+91-11-2327-5021, +91-98681-24647

pkpconsult1977@gmail.com

o M/s. KPMC & Associates:
+91-11-4283-8115, +91-98101-35587
mgargca@gmail.com;
mgargca@airtelbroadhand.in

o M/s. Saxena & Saxena:
+91-11-2575-9839/ 2571-7518,
+91-98100-37364
arunsaxena@saxenaandsaxena.com

o M/s. GSK & Associates:
+91-11-2571-2447, +91-93122-85046
esuvidha_sgpl@yahoo.co.in

o M/s. Expert Digitech Systems: +91-
11-4248-4479, +91-11-2588-0275,
+91-98101-00479, +91-93122-47617
rgupta_ca10@yahoo.co.uk

o M/s Vinod Kumar & Associates:
+91-11-2622-6933, +91-11-2622-



Business Park, Cyber Green, DLF
Square

For Industrial Units

- Delhi: Kirtinagar, Mangolpuri,
Naraina, Mayapuri, Wazirpur,
Okhla
- Gurgaon: Udyog Vihar

- Chintels Business Centre
chintels.com; info@chintels.com
Delhi, Kailash Colony: +91-11-2924-8620-25

- Vatika Business Centre
vatikabusinesscentre.com
Gurgaon, Sushant Lok, Phase I:
+91-124-402-8888
vbcfip2@vatikagroup.com
Gurgaon, Golf Course Sector Road; +91-124-431-1111
vbcatrium1@vatikagroup.com

- Newbridge Business Center
newbridgebusinesscenters.com;
prasoon@newbridgeoffices.com
Gurgaon, Main Sector Road:
+91-99714-90687
Noida, Film City:
+91-99714-90687
- Mahindra Lifespace Corporate Centre
gescocorporatecentre.com;
sinha.smita@mahindralifespaces.com
Delhi, Nehru Place:
+91-11-2641-9757

- ApexOne, apexone.in,
sales@apexone.in
Gurgaon, Sushant Lok:
+91-124-461-9900

Special Economic Zones

For export oriented companies, setting up a business unit within SEZ fetches lot tax and duty incentives. For a list of SEZ in and around Delhi, see sezindia.nic.in/HTMLS/SEZs_notified_under_SEZ_Act_2005.pdf

For Small & Medium Enterprises (SME) and Entrepreneurs

Business Incubators

Business Incubators provide

Entrepreneurs the assistance necessary to get started with lower over-head infrastructure and communication costs.

- NSIC Technology Business Incubator on IT, Okhla Industrial Estate: +91-11-2692-6513
nsic.co.in/itincubator.asp
- ITT Delhi - Technology Business Incubator, Hauz Khas:
+91-11-2685-7762
fitt-ittd.org;
kirityroy@hotmail.com

Software Technology Parks (STP)

Similar in purpose to a business incubator, STP caters to the needs of entrepreneurs establishing units for 100% export of software. It acts as the nodal point for day to day formalities & as the resource centre for member units. You can read more about STPs at stpi.in.

The following centers are registered



under STPI scheme. Here you can set-up your software/IT oriented business unit.

- NSIC-Software Technology Park Complex, Okhla Industrial Estate: +91-11-2692-6275
nsic.co.in/stp.asp; stp@nsic.co.in

- Paharpur Software Technology Incubator Park, Nehru Place:
+91-11-2620-7171
pbcnet.com/mktg@pbcnet.com
- STPI, Lodhi Road:
+91-11-2436-3436
stpi.in/incubation.htm

Business Conference Centers

At these centers you can conduct your own business events. The center facilities are fully equipped with audio-video equipment, computer controlled

ACCESS TO CAPITAL

For Small and Medium Enterprises (SME)

- Industrial Development Bank of India (IDBI), idbi.com/idbi/SME_finance.asp
Mumbai: +91-22-22189111
sme@idbi.co.in
- ICICI Bank SME Online,
sme.icicibank.com
Delhi: +91-11-5161-7799
For all other locations in India, visit



interpretation system, secretariat and documentation center and parking.

- India International Center: 40, Max Mueller Marg; +91-11-2461-9431
iicdelhi.nic.in; cbo.iic@nic.in
- India Habitat Center, Lodhi Road:
+91-11-4366-3333
habitatworld.com;
info@indiahabitat.org
- Paharpur Business Centre, Nehru Place: +91-11-2620-7171
pbcnet.com; mktg@pbcnet.com

Guidelines for conducting international conferences, workshops and seminars in India are available at mha.nic.in

sme.icicibank.com/Locatebranch.aspx

- SIDBI Venture Capital Ltd. SME Growth Fund, sidbiventure.co.in
Mumbai: +91-22-2204-3065/69
info@sidbiventure.co.in
- Delhi Financial Corporation
Delhi: +91-11-2332-1340
This organization provides financial assistance for industrial and commercial activities.
- Delhi Khadi & Village Industries Board
Delhi: +91-11-2338-1407
It offers financial assistance to Khadi & Village Industries.

For Entrepreneurs

- Indian Angel Network (IAN), indianangelnetwork.com
Here you can reach successful entrepreneurs and high profile CEOs interested in investing in early stage businesses in India.
Near Safdarjung Hospital, Delhi: +91-11-4075-5713 / 12
info@indianangelnetwork.com
- The National Entrepreneurship Network (NEN), nenonline.org
NEN provides access to angel and

Small Industries (CGTSI), cgtmse.in

Mumbai: +91-22-26541803/04

Banks for Venture Funding and Private Equity

- ICICI Venture Funds Management Company Ltd., iciciventure.com
Delhi: +91-11-6618-4440
Bangalore: +91-80-4149-7021
Mumbai: +91-22-6655-5050
bizplan@iciciventures.com;
info@iciciventures.com

Mumbai: +91-22-2204-3065/69
info@sidbventure.co.in

- UTI Ventures, utiventurefunds.com

Bangalore: +91-80-3055-1200
info@utiventures.com

CREDIT RATING

- SMERA - SME Rating Agency of India Limited, smera.in

A joint initiative by SIDBI and Dun & Bradstreet Information Services India Private Limited (D&B)

Delhi: +91-11-3244-5869
info_delhi@smera.in

- CRISIL - Credit Rating Information Services of India Limited, crisil.com

A Standard and Poor's Company

Delhi: +91-11-4250-5100, +91-11-2693-0117/121
info@crisil.com

- ICRA - Investment Information and Credit Rating, icra.in

Limited, careratings.com

Delhi: +91-11-2331-8701, +91-11-2371 6199, +91-98117 45677

- Fitch Ratings India Private Limited, fitchratings.com

Delhi: +91-11-4356-7230

- ONICRA Credit Rating Agency of India Ltd., onicra.com
Noida: +91-120-662-5800

BUSINESS INSURANCE

Export Credit Insurance

- ECGC - Export Credit Guarantee Corporation of India, ecgc.in

ECGC functions under the administrative control of the Ministry of Commerce & Industry. It provides the following to Indian exporters:

Credit risk insurance

Offers guarantees to Banks

Overseas Investment insurance to Indian companies investing in joint ventures abroad

- New India Assurance Company Limited, newindia.co.in
New India also provides commercial, industrial, liability and personal insurance
Delhi: +91-11-2331-2889



venture capital funding, access to India's top business incubators. Here you can download the list of VCs and funds (private and government), whom you can contact for your business funding.

Mumbai : +91-22- 2600 6158

Bangalore : +91-80-4168-9192

info@nenonline.org

- Technology Development Board, Dept. of Sc. & Tech, tdb.gov.in
Delhi: +91-11-2653-7349
info@tdbindia.com
- SIDBI Venture Capital Ltd, sidbi.in
Delhi: +91-11-2368-2473
- Credit Guarantee Fund Trust for

- SBI Capital Markets Ltd., sbicaps.com
Delhi: +91-11-2341-8460
head.ndro@sbicaps.com

For all other locations in India, click here

- Industrial Development Bank of India (IDBI), idbi.com

Mumbai: +9-22-22189111

- HSBC Private Equity Management (Mauritius) Limited, hsbc.co.in

Mumbai: +91-22 4042-2424

- Kotak Mahindra Venture Capital Fund, kotak.com

Mumbai: +91-22-6634-1100

- SIDBI Venture Capital Ltd., sidbventure.co.in



An associate of Moody's Investors Service

Delhi - +91-11-2335-7940
Gurgaon - +91-124-454-5300
info@icraindia.com

- CARE - Credit Analysis and Research

SERVICE PROVIDERS

Here you will find the resources to locate your own service provider.

Profession Specific Sites

You can contact the following profession specific sites, associations, councils for names of service providers listed in their directories.

Lawyers

o helpline.law.com

At this site you can find a lawyer, request for a phone consultation

o legal500.com

At this site you can find law firms in Delhi specific to a particular domain like real estate, intellectual property, dispute resolution, M&A, etc. The site also provides you with directory of firms operating in India.

o whoswholegal.com

At this you can search based on lawyers name, company name, areas of expertise.

Accountants

icai.org, Institute of Chartered Accountants of India,

Architects

o coa.gov.in/home/members.htm, Council of Architecture

o archiplanet.org/wiki/Category:Architecture_Firms_in_India, Architecture Week magazine

Software Development & Outsourcing

o nasscom.in, NASSCOM

o escindia.in, Electronics and Computer Software Export Promotion Council

General Portals

• Just Dial: justdial.com

• Sify Yellow Pages: yellowpages.sify.com

• India Mart: dir.indiamart.com

• Click India: clickindia.com

• India Industry: indianindustry.com

• India One Stop: indiaonestop.com

Service Providers qualified by Entry India



Business Consulting & Advisory Companies

• US Commercial Service, buyusa.gov/india/en/service.html

Services include matchmaking, consulting, business support, advocacy and market research. (for US companies only)

Chanakyapuri: +91-11-2331-6841

- MSK Enterprises Pvt. Limited, indiabusinessconsultants.com
Business consulting, business set-up
Sunil Kapur; Gurgaon:
+91-98106-65341
- Cube Global Partners, cubegp.com
Business planning, VC advisory,



market research, funding and statutory compliances plan, team selection
Deepak Soni: +91-11-4708-1552
contact@cubegp.com

- Haryana Delhi Industrial Consultants Limited (HARDICON)

It is a consultancy organization set up by All India Financial Institutions viz. IFCI, IDBI, ICICI in association with Delhi Financial Corporation and Banks. It provides technical and financial consultancy services to the medium, small and tiny industrial units in Delhi.

D-28 Flatted Factories Complex, Jhandewalan, New Delhi

Professionals

Accountants and Tax Consultants

- Sanjay Malhotra and Associates Sanjay Malhotra (CA); Greater Kailash II: +91-11-2921-8040
- Cube Advisory Services Private Limited
Ajay Mehta; West Patel Nagar:
+91-98108-75899
shrijicon@gmail.com
- Singhi, Chugh & Kumar: Business startups, international tax planning,

financial reporting, drafting of MoU/contracts
Sachin Chugh; Safdarjung Enclave, Delhi: +91-11-3291-5989
sckonline.net; info@sckonline.net

- Vinay K. Gupta & Co: US GAAP Accounting, Business/NGO/Trust incorporation, international tax planning, import export consultancy
Kamla Nagar, Delhi: +91-98736-92002; consultant-india.com;
vinaykguptaco@gmail.com

Law Firms

- Dhir and Dhir Associates: Corporate, Banking Law, Restructuring, Joint Ventures

Defense Colony, Delhi:
+91-11-4241-0000

- Vaish Associates Advocates: Practice areas include corporate, business & tax advisory, intellectual property, M&A, SEZs and Bilateral/ Multilateral trade agreements.
Delhi: +91-11- 4249-2525;
+91-11-2335-5238
hitender@vaishlaw.com
Gurgaon: +91-124-454-1000
gurgaon@vaishlaw.com
- Singhania & Partners: Practice areas include corporate & commercial law, intellectual property, arbitration, litigation, joint ventures, foreign collaborations, technology transfer, mergers and acquisitions.
Delhi & Noida: +91-120-463-1000,
+1-646-607-4000 singhania.net;
info@singhania.in
- Amarchand Mangaldas Suresh A. Shroff & Co.: Practice areas include joint ventures, litigation Okhla, Delhi: +91-11-2692-0500
shardul.shroff@amarchand.com

Architects

- Manpreet & Associates
Manpreet Singh; Mansarovar Garden, Delhi: +91-11-98111-00022

Business Support Services

Web Development

- Aquasweb: +91-11-4257-6092;
aquasweb.com;
sougata@aquasweb.com
- GTF Technologies: +91-11-4706-1583; gtftechnologies.com;
sales@gtftechnologies.com

Computer Hardware Solutions

- Ricky Dedi: +91-11-98100-78782;
Alilsha65@hotmail.com
- Sanjeev Oberoi: +91-98101-29494;
simraj@gmail.com

Graphic Designing and Printing

- Square Heads, Subhendu Banerjee:
+91-98105-86730
sub1322@rediffmail.com
- APPL, Kumar Ranjan:
+91-11-2610-5649
appl.com
- Coloursquare Marketing, Nitan Sharma: +91-98110-36645
www.coloursquare.net,
coloursquare@gmail.com

Event Management

- Entertainment Solutions Provider (India) Pvt. Ltd.: +91-11-3294-3638
espindia.org;



vineetp@espindia.org

- Brilliant Entertainment Networks Pvt. Ltd.: +91-11-3048-6500;
brilliantnetworks.net;
corporate@brilliantnetworks.net

Company Registration

- RSMG & Company (STPI Registration): +91-11-4101-2703;
rsmgindia.tradeindia.com
- Registration Consultant, (NGO Society and Trust Registration), Ms. Sakshi; Timar Pur:
+91- 98910-20124
registrationconsultant.com;
register.ur.company@gmail.com

- Airtel: +91-11-4166-6000; airtel.in
- TATA Indicom : 1-800-209-7070 (Tollfree in India)
tataindicom.com

Mobile

- Airtel: +91-98100-12345
- IDEA: +91-98910-12345
- Vodafone: +91-98110-98202
- Aircel: +91-97160-12345
- Reliance: +91-11-3033-3333



Property Agents

- India Gold Properties, Bhuvnesh:
+91-11-98103-13486
indiagoldproperties.com
- Delhinet Realty:
+91-11-4140-2200
delhinetrealty.com;
info@delhinetrealty.com
- Connexions Abroad:
+91-124-407-3177
connexionsabroad.com;
connexionsabroad@hotmail.com

Category Specific Service Providers

Franchising

Franchise India Holdings Limited: It helps investors in identifying and assessing the opportunity, selecting the right franchise and setting up the business.
Okhla, Delhi: +91-11-4066-5555
franchiseindia.com

Trade (Export/Import)

Delhi Chambers of Commerce, delhichamber.com, provides comprehensive list of custom house agents, freight forwarders, shipping agents & cargo movers.

Communications

Internet and Phone

- MTNL: +91-11-2222-1500;
delhi.mtnl.net.in/broadband.htm;
helpdesk.delhi@bol.net.in

Outsourcing

- Delhi Professionals: Accounting, Taxation & Legal; +91-11-2710-1017
delhiprofessionals.com;
info@delhiprofessionals.com
- Singhi, Chugh & Kumar: Accounting; +91-11-3291-5989
sckonline.net; info@sckonline.net



Investor Complaints

International Consumer Rights Protection Council (ICRPC) is a registered, non-profit, non-political, Non Government Organization (NGO) working for the benefit and welfare of consumers in distress.

consumergrievance.com;
mail@consumergrievance.com

GOVERNMENT, TRADE and BUSINESS ASSOCIATIONS

Chambers of Commerce

These are some of the best resources to find partners, to network, get leads, find events, get business related news, industry updates and much more.

- Confederation of Indian Industry (CII), cii.in, ciico@cionline.org
Delhi: +91-11-2462-9994, +91-11-2468-2230
Gurgaon - Haryana: +91-124-401-4060
- Federation of Indian Chambers of Commerce and Industry (FICCI), ficci.com
Delhi: +91-11-2373-8760
ficci@ficci.com
- Federation of Indian Micro, Small & Medium Enterprises, Delhi: +91-11- 2618-7948
fisme.org.in; info@fisme.org.in
- The Associated Chambers of Commerce and Industry of India

- PHD Chamber of Commerce, Delhi: +91-11-2686-3801; phdcci.in;
phdcci@phdcci.in
- American Chamber of Commerce in India (AMCHAM), Delhi: +91-11-4650-9413; amchamindia.com;
ajay.singha@amchamindia.com
- Indo-German Chambers of Commerce, Delhi: +91-11-2687-8721; indo-german.com;
delhi@indo-german.com
- Indo-Italian Chamber of Commerce, Delhi: +91-11-2688-2156; indiaitaly.com;
iicci.delhi@indiaitaly.com

Export Promotion Councils, Cells and Learning Centers

- Delhi Chambers of Commerce, delhichamber.com/Export-Promotion-Councils.asp, provides comprehensive list of export promotion councils in Delhi and other parts of India.
- Export Promotion Cell for city of Delhi, industries.delhigovt.nic.in
Patpargang Industrial Area, Delhi: +91-11-2215-7013

The cell provides necessary guidelines and assistance to exporting Entrepreneurs in order to boost exports from Delhi.
- Delhi State Industrial Development Corporation: +91-11-2373-6927

This organization is engaged in providing infrastructure & marketing facilities to the industries.
- Tool Room & Training Centre: +91-11-2724-2745



(ASSOCHAM), Delhi: +91-11-4655-0555; assochem.org;
assochem@nic.in

- Delhi Chamber of Commerce, Delhi: +91-11-2361-6421; delhichamber.com;
support@delhichamber.com

It provides technical support to the industries through fabrication of tools & dies and also provides technical courses in the field of Tool & Die Making and computer Applications.

- Hi-Tech Vocational Training Centre: +91-11-2631-2054

It provides technical courses on computerized numerically controlled machines.

- Society For Self Employment:

- Micro, Small and Medium Enterprises: Arun Kumar Jha, Director, arunkjha@nic.in
- Ministry of Commerce and Industry, Delhi: +91-11-2306-3664; commerce.gov.in
- Department of Information Technology, Delhi: +91-11-2436-4041; mit.gov.in
- Ministry of Finance, Delhi: +91-11-2309-2947; finmin.nic.in
- Department of Shipping, Delhi:



+91-11-2777-3098

This society provides short term training in repair of Radio & T.V., Fashion Designing, Repair & Maintenance of House-Hold electrical appliances & fittings etc. to the young unemployed persons.

Ministries – Government of India

The following are most relevant Government of India Ministries and Departments for doing business in India.

- Ministry of Overseas Indian Affairs: +91-11-2467-683; moia.gov.in

+91-11-2371-4938; shipping.nic.in

Visit goidirectory.gov.in for a complete list of the Ministries under Government of India.

Regulatory Bodies

- Reserve Bank of India (RBI), Foreign Investment Division, Mumbai: + 91-22-2266-1603; rbi.org.in
- Securities and Exchange Board of India (SEBI), Mumbai: +91-22-2285-0451; sebi.gov.in
- Directorate General of Shipping, Mumbai: +91-22-2261-3651/54; dgshipping.nic.in

- Central Board of Excise & Customs, Delhi: +91-11-2301-908; cbec.gov.in

For a complete list of regulatory bodies in India, visit goidirectory.gov.in

Organizations Providing Basic Services

- Licenses

Municipal Corporation of Delhi, Kashmere Gate: +91-11-2396-4765

It issues licenses for carrying industrial activities in Delhi.

- Water

Delhi Jal Board, Jhandewalan: +91-11-2354-4795

It provides water connections to the industrial units.

- Power

Delhi Vidyut Board, Nehru Place: +91-11-2648-4833



It provides power connections to industrial units.

The following are the business directories where you can list your company so that your customers can find you. Conversely you can use them to find your leads or partners for your business.

Suppliers, Manufacturers, Importers

- tradeportalofindia.com/directory
- exim.indiamart.com/reference-directories
- tradeindia.com
- nsicnet.com/ssireg/mainface2.asp

IT Companies

nasscom.in

NASSCOM

NASSCOM is the premier, global trade body of the IT-BPO industries in India with more than 1200 member companies that are broadly in the business of software development, software services and products, consulting services, BPO services, off-shoring, animation and gaming. The website provides an on-line search for member companies with detailed profile and means to contact the company. Its sector specific initiatives and forums such as BPO forum (and many others listed on the site) and resource center are also noteworthy.

ABOUT ENTRY INDIA

Entry India is a New Jersey, USA based LLC founded in 2006 with the purpose of connecting small businesses world-wide to opportunities in India.

It is based on a simple observation: "Doing business in India can be challenging for anyone especially for an unprepared outsider". Access to timely and reliable information, locating a business center, finding reliable service providers and business partners are some of the challenges faced by anyone starting out in India. Our goal is to prepare you thoroughly with all aspects of doing business with India before, during, and after your India initiative. We have a personalized approach to collect, validate, and disseminate information that is uniquely effective in overcoming entry barriers and ensuring successful outcomes.

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